



# **Solstad Offshore PSV Acquisition**

**Investor Presentation** 

March 2023

## **Disclaimer Regarding Forward Looking Statements**



In accordance with the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, the Company notes that certain statements set forth in this communication are forward-looking statements which reflect our current view with respect to future events and future financial performance. Forward-looking statements are all statements other than statements of historical fact, including, without limitation, statements about the expected timing for closing the Acquisition, the parties' ability to complete the Acquisition, the Company's ability to obtain the requisite financing, the expected benefits of the Acquisition, projected financial information (including the updated 2023 guidance), and future opportunities. All such forward-looking statements are subject to risks and uncertainties, many of which are beyond the control of the Company and could cause actual results to differ materially from those in the forward-looking statements. These risks and uncertainties include, without limitation: satisfaction of the conditions to closing the Acquisition: uncertainties as to the timing to consummate the Acquisition; the risk that regulatory approvals are not obtained or are obtained subject to conditions that are not anticipated by the parties: failure to obtain consents or waivers from the relevant third parties; our ability to identify potential lenders and investors for our financing transactions and to close these transactions on favorable terms; potential adverse reactions or changes to business relationships resulting from the announcement or completion of the Acquisition; the effects of disruption to our and the Sellers' respective businesses; the effects of industry, market, economic, political or regulatory conditions outside of the parties' control; transaction costs; our ability to achieve the benefits from the proposed transaction, including the anticipated cash flow generation and customer relationships; our ability to promptly, efficiently and effectively integrate the Assets into our own operations; unknown liabilities; and the diversion of management time on Acquisition-related issues. Other important factors that could cause actual results to differ materially from those in the forward-looking statements include: fluctuations in worldwide energy demand and oil and gas prices; fleet additions by competitors and industry overcapacity; limited capital resources available to replenish our asset base as needed, including through acquisitions or vessel construction, and to fund our capital expenditure needs; uncertainty of global financial market conditions and potential constraints in accessing capital or credit if and when needed with favorable terms, if at all; changes in decisions and capital spending by customers based on industry expectations for offshore exploration, field development and production; consolidation of our customer base; loss of a major customer; changing customer demands for vessel specifications, which may make some of our older vessels technologically obsolete for certain customer projects or in certain markets; rapid technological changes; delays and other problems associated with vessel maintenance; the continued availability of qualified personnel and our ability to attract and retain them; the operating risks normally incident to our lines of business, including the potential impact of liquidated counterparties; our ability to comply with covenants in our indentures and other debt instruments; acts of terrorism and piracy; the impact of regional or global public health crises or pandemics; the impact of potential information technology, cybersecurity or data security breaches; integration of acquired businesses and entry into new lines of business; disagreements with our joint venture partners; natural disasters or significant weather conditions; unsettled political conditions, war, civil unrest and governmental actions, such as expropriation or enforcement of customs or other laws that are not well developed or consistently enforced; risks associated with our international operations, including local content, local currency or similar requirements especially in higher political risk countries where we operate; interest rate and foreign currency fluctuations; labor changes proposed by international conventions; increased regulatory burdens and oversight; changes in laws governing the taxation of foreign source income; retention of skilled workers; enforcement of laws related to the environment, labor and foreign corrupt practices; increased global concern, regulation and scrutiny regarding climate change; increased stockholder activism; the potential liability for remedial actions or assessments under existing or future environmental regulations or litigation; the effects of asserted and unasserted claims and the extent of available insurance coverage; the resolution of pending legal proceedings; and other risks and uncertainties detailed in our most recent Form 10-K, Form 10-Qs and Form 8-Ks filed with or furnished to the Securities and Exchange Commission. If one or more of these or other risks or uncertainties materialize (or the consequences of any such development changes). or should our underlying assumptions prove incorrect, actual results or outcomes may vary materially from those reflected in our forward-looking statements. Statements in this communication are made as of the date hereof, and the Company disclaims any intention or obligation to update publicly or revise such statements, whether as a result of new information, future events or otherwise.

### **Transaction Summary**



## Transaction Overview

- Tidewater Inc. ("TDW" or the "Company") has entered into a definitive agreement to acquire 37 platform supply vessels ("PSV") from Solstad Offshore ASA ("SOFF") (the "Transaction")
  - The PSVs to be acquired (the "Acquired PSVs") are high-specification<sup>(1)</sup>, modern vessels
    that operate for a blue-chip customer base around the world
- The Transaction solidifies TDW as the largest high-specification OSV operator and enhances TDW's platform for cash flow generation as the offshore market recovery continues to unfold

#### Consideration

- \$577 million all-cash acquisition that TDW expects to fund using a combination of the following:
  - New three-year \$325 million senior secured credit facility (committed by group of lenders led by TDW's existing lender DNB Bank ASA)<sup>(2)</sup>
  - New debt financing to be raised prior to closing
  - Cash on hand

## Timing & Key Conditions

- Transaction is subject to financing and is expected to close in Q2 2023
- Customary closing conditions including standard regulatory approvals

### **Transaction Rationale**



## The Leading High-Specification PSV Operator

- Makes TDW the largest owner and operator of highspecification PSVs
- Strengthens TDW's global leadership position within the OSV industry
- TDW's fleet highgraded to consist of 65% highspecification OSVs (including PSVs and AHTSs)

## Largest and World-class OSV Fleet

- Combined modern fleet of 228 vessels<sup>(1)</sup> that are significantly younger than the average OSV
- Dynamic, world-class vessels that can be repurposed for any operating environment
- Acquired PSV class sees systematically higher utilization and experiences limited decline in down markets

## Creates the World's Largest Hybrid Fleet

- Creates the world's largest hybrid fleet, consisting of 14 battery hybrid and 2 LNG power capable vessels
- Builds upon TDW's commitment to sustainability
- Acquired PSVs will leverage TDW's fuel optimization and emissions reduction technology

## Platform for Cash Flow Generation

- ~\$620 million of backlog (including contract options) provides near-term cash flow visibility
- Maturing contracts are expected to roll onto higher market day rates
- Acquired PSV class is most capable of generating significant cash flow as the global offshore market recovery continues

## Geographic & Customer Enhancement

- Significantly enhances TDW's presence in the North Sea market
- Additive to TDW's fleet in Brazil, Australia and West Africa
- Complementary fleet mix allows combined fleet to optimally service customers

tdw.com

### **Overview of the 37 Acquired PSVs**



#### **High-Specification Vessel Classification**

#### Large

#### 27 PSVs

9 Battery Hybrid 2 LNG Power Capable

#### 10.8 Years

Average Age

#### >900 m<sup>2</sup>

Clear Deck Space(1)

#### ~\$480 million

Appraisal Value(2)

#### Medium

#### 10 PSVs

#### 10.0 Years

Average Age

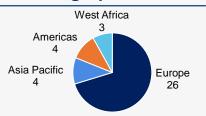
#### 700 - 900 m<sup>2</sup>

Clear Deck Space(1)

#### ~\$140 million

Appraisal Value(2)

#### **Geographic Mix**



#### Q4'22 Revenue Mix





#### **Example Vessels**



**Normand Sun** 



**Normand Scotsman** 



Normand Skipper



**Normand Starling** 



**Normand Server** 



**Normand Tortuga** 



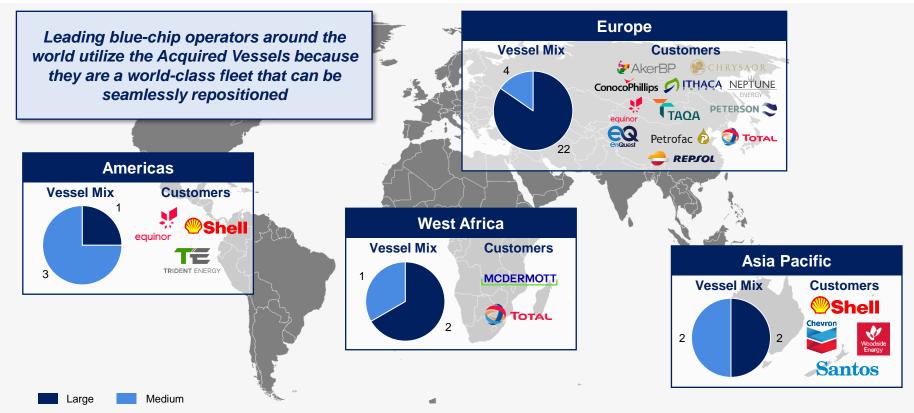
**Normand Spark** 



**Normand Carrier** 

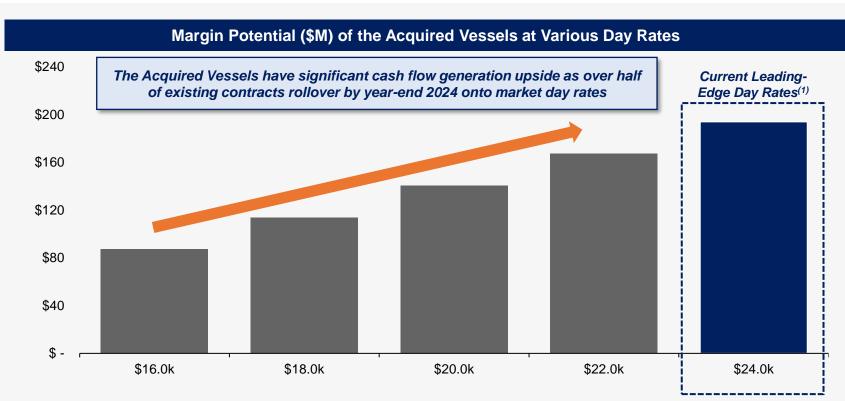
## **Strong Customer Relationships with a Diverse Footprint**





## **Meaningful Cash Flow Generation Upside**

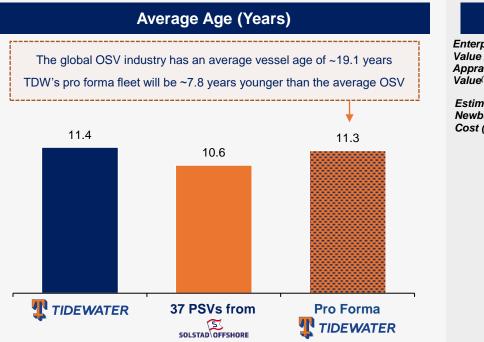


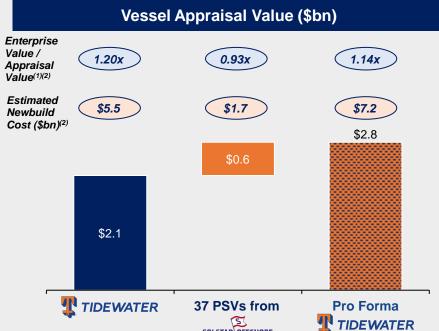


### **Acquired Vessels Enhance TDW's Fleet...**



#### The Transaction provides TDW with 37 best-in-class PSVs and lowers its average vessel age profile





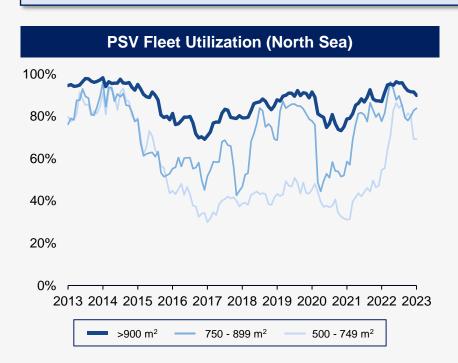
Note: Total vessel count for TDW does not include assets booked as AHFS.

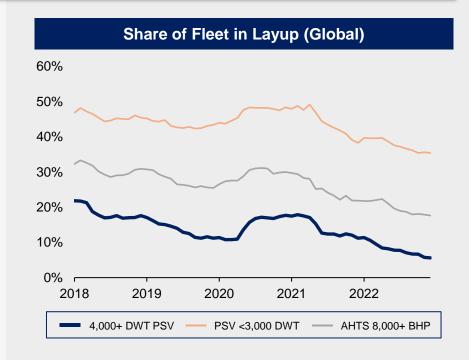
<sup>1)</sup> Enterprise value is based on TDW's share price as of March 3, 2023

### ...and is the Most Utilized Under All Market Conditions



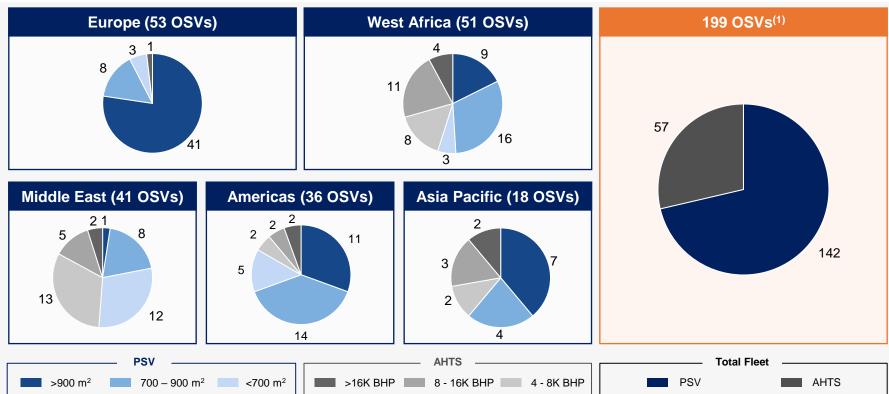
#### Large PSVs have demonstrated the highest utilization through all market cycles





## Pro Forma Global Footprint in All Major Offshore Regions...





Note: Reflects only PSVs and AHTSs, includes TDW vessels booked as AHFS; does not reflect TDW fleet of crew boats, maintenance vessels or tug boats.

(1) Excludes 29 other TDW vessels including crew boats, maintenance vessels and tug boats.

### ...With an Enhanced Footprint in the North Sea



#### North Sea E&P Capital Spend (\$bn)(1)

\$27.2 billion of planned capital expenditures were approved off Norway in 2022, the highest level on record and 26% of the global total<sup>(2)</sup>

Looking forward, capital spending in the North Sea is expected to reach prior peak spending levels



#### North Sea PSV Market Dynamics(3)

All Market Participants

215

Active PSVs

115

Large PSVs(4)

+110%

'21-'23 Day Rate Growth<sup>(2)</sup> TDW Standalone

21

Active PSVs

15

Large PSVs(4)

~13%

Large PSV Market Share TDW Pro Forma

46

Active PSVs

36

Large PSVs(4)

~31%

Large PSV Market Share

The Transaction significantly enhances TDW's large and highspecification PSV presence in the North Sea

Per Spears & Associates (as of March 2023).

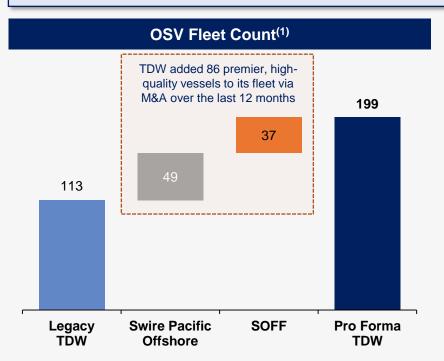
<sup>(2)</sup> Per Clarksons (as of January 2023).

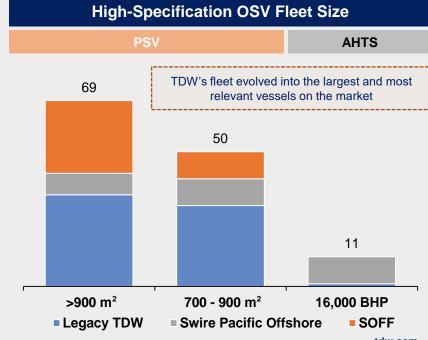
 <sup>(3)</sup> Per Spinergie as of February 2023 and Company information.
 (4) Includes PSVs with clear deck space greater than 900 m².

## TDW has Expanded and Evolved...



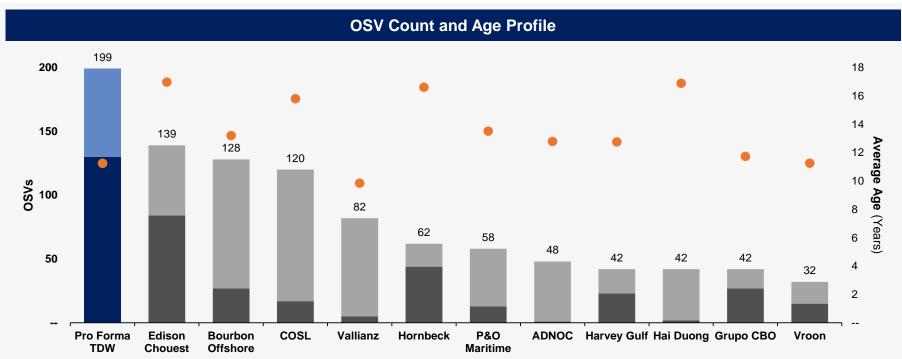
TDW has meticulously high-graded its fleet by focusing on high-quality assets, large vessels routinely in high demand and value accretive acquisitions





## ...into the Leading OSV Operator with the Largest High-Specification Fleet





Note: Vessel count reflects only PSVs and AHTSs and reflects TDW vessels booked as AHFS; does not reflect 29 other TDW vessels including crew boats, maintenance vessels and tug boats Source: Spinergie as of February 2023 and Company information.

High-Specification OSVs(1)

Other OSVs

Average Age

## **Summary**

The leading global OSV operator

Platform for significant cash flow generation

**World-class OSV fleet** 

Strong balance sheet and liquidity profile

**Geographic and customer enhancement** 

**Exposure to the ongoing offshore market recovery** 

Well positioned for additional M&A opportunities



